LEADERS ARE MADE, NOT BORN

Philip Japikse (@skimedic)
skimedic@outlook.com
www.skimedic.com/blog
Microsoft MVP, ASPInsider, MCSD, MCDBA, CSM, PSM II, PSD
Consultant, Teacher, Writer
Phil.About()

➢ Director of Consulting/Chief Architect
➢ Speaker: http://www.skimedic.com/blog/page/Abstracts.aspx
➢ Microsoft MVP, ASPInsider, MCSD, MCDBA, CSM, PSM II, PSD
➢ Founder, Agile Conferences, Inc.
➢ http://www.cincydeliver.org
➢ President, Cincinnati .NET User’s Group
WHAT MAKES A LEADER
LEADERS AREN’T BORN
LEADERSHIP ISN’T MAGICAL
AND IT ISN’T EASY
AND ITS NOT ALWAYS OBVIOUS
THE ESSENTIALS
WHERE TO BEGIN?

Respect

GIVE IT

TO GET IT

All slides copyright Philip Japikse http://www.skimedic.com
BE A MENTOR

The Role of a Mentor

Guide
Teach
Support
Encourage

www.ciaomom.com

All slides copyright Philip Japikse http://www.skimedic.com
HAVE A MENTOR

MENTORING
Successful people never reach their goals alone.
CROSS TRAINING IS KEY
DON’T REACT - ACT
TIME BOX EVERYTHING
BEWARE OF HIPPOS
ANTICIPATE CHANGE

SUDDENLY...

AN OVEN
SAM E. ASITEVERWAS NEEDS TO BE RETIRED

and then the mean old kitty stole all of the doggy treats and ran down the street

and that is why we chase cats to this day
WE CANNOT SOLVE OUR PROBLEMS WITH THE SAME THINKING WE USED WHEN WE CREATED THEM

-Albert Einstein
DON’T UNDERESTIMATE THE RATE OF CHANGE
EMBRACE CHANGE
FACILITATE CHANGE
FACILITATE CHANGE

Turn the Ship Around!
A TRUE STORY OF TURNING FOLLOWERS INTO LEADERS
MANAGE CHANGE
CONTINUOUS IMPROVEMENT
FAIL FAST

SUCCEED FASTER

All slides copyright Philip Japikse http://www.skimedc.com
PRACTICE, PRACTICE, PRACTICE
EXPAND YOUR BOUNDARIES
PERSONAL TRAITS
LISTEN

ALWAYS

LISTEN

FIRST
BE HONEST
FULLY DISCLOSE EVERYTHING (THAT YOU CAN)
BE CLEAR

CITY PARKING
LIMITED TO
EVEN # SIDE ON EVEN # MONTHS
ODD # SIDE ON ODD # MONTHS
APR. THRU SEPT.
EVEN # SIDE ON EVEN # DAYS
ODD # SIDE ON ODD # DAYS
OCT. THRU MAR.
ALTERNATE 10AM
GET EVERYONE ON THE SAME PAGE

- How the customer explained it
- How the Project Leader understood it
- How the Analyst designed it
- How the Programmer wrote it
- How the Business Consultant described it
- How the project was documented
- What operations installed
- How the customer was billed
- How it was supported
- What the customer really needed
BE AGILE IN YOUR COMMUNICATIONS
ENGAGE
LEADING TEAMS
UNDERSTAND YOUR TEAM
It's Not about Me
REMOVE ROADBLOCKS
COACH
USE POWER WISELY
“Let us understand the situation we're goin' into battle against a tough and determined enemy… This I swear: When we go into battle, I will be the first one to set foot on the field, and I will be the last to step off.” – Lt. Colonel Hal Moore
Contact Me
skimedic@outlook.com
www.skimedic.com/blog
www.twitter.com/skimedic


www.hallwayconversations.com

Questions?